

FURAMA RESORT DANANG & FURAMA VILLAS DANANG INBOUND RATES – TACTICAL OFFER 2023

I. TACTICAL OFFER:

Booking period: new bookings made from 1st Sep 2023 to 30 Nov 2023

Stay period: from 1st Sep 2023 to 31st May 2024

Blackout: #Villa room types: 4-7 Sep 2023 (4 nights), 28-30 Sep 2023 (3 nights)

#Resort room types: 4-7 Sep 2023 (4 nights), 8-9 Dec 2023 (2 nights), 26-28 Jan 2024(3 nights), 19-20 Mar 2024 (2 nights)

FURAMA RESORT DANANG ROOM TYPE: (Rate in VND net)	Room and Breakfast		Room, Breakfast & 60' Oil Massage	
	1 Sep 2023 to 31 Dec 2023	1 Jan 2024 to 31 May 2024	1 Sep 2023 to 31 Dec 2023	1 Jan 2024 to 31 May 2024
Garden Superior	4,180,000	4,360,000	5,380,000	5,560,000
Lagoon Superior	4,860,000	5,040,000	6,060,000	6,240,000
Ocean Studio Suite	5,740,000	5,920,000	6,940,000	7,120,000

FURAMA VILLAS DANANG ROOM TYPE: (Rate in VND net)	Room and Breakfast		Room, Breakfast & 60' Oil Massage	
	1 Sep 2023 to 31 Dec 2023	1 Jan 2024 to 31 May 2024	1 Sep 2023 to 31 Dec 2023	1 Jan 2024 to 31 May 2024
1 Bedroom Pool Villa	9,260,000	9,530,000	10,460,000	10,730,000
2 Bedroom Pool Villa	10,620,000	10,890,000	13,020,000	13,290,000
3 Bedroom Pool Villa	12,250,000	12,520,000	15,850,000	16,120,000
4 Bedroom Beach Front Pool Villa	32,660,000	32,660,000	37,460,000	37,460,000

Rates are inclusive of:

- Daily international buffet breakfast
- Welcome drinks upon check-in.
- Wireless internet in rooms and public areas
- Free entrance to 02 swimming pools, and Fitness Centre
- 20% discount on SPA service
- Government tax and service charges included. Non-commissionable

Extra bed /mattress (applicable to all ages): VND 1,380,000 including breakfast and extra bed (only mattress can be set up in villa type)

Children's breakfast (4 – 12 years old): VND 330,000 sharing same existing bed with parents

Special offer for long stay

3 nights stay: complimentary afternoon tea (applicable to extra person and child)

4 nights stay: complimentary 60 minutes of body massage. **(Note: not combinable with afternoon tea)**

All inclusive Option:

Adding an all-inclusive package price of VND 2,770,000 per person per night:

* Single room: additional VND 2,770,000 per room per night

* Double room: additional VND 5,544,000 per room per night



a culinary resort on one of the six most luxurious beaches in the world
an ideal venue for conference and incentive planners

- * Triple room: additional VND 8,320,000 per room per night
- * Children 4-12 years old: additional VND 1,250,000 per child per night

An all-inclusive package including:

- * For Lunch & Dinner includes: Set Menu at Café Indochine OR Ocean Terrace Restaurant OR Don Cipriani’s Restaurant.
- * Drink: 12 – hours drink daily from 11:00 am – 11:00 pm (local brands including tea, coffee, local soft drinks, local mineral water, local gin, local beer, local red and white wine, local vodka, local rum, local whisky) at the above restaurants as well as at the Hai Van Lounge and Lagoon Bar (closes at 07:00 pm) (not applicable on minibar).

II. SURCHARGES:

a) Compulsory New Year Eve Dinner - Excluding beverage

- Christmas Eve Dinner 24 December: VND 2,243,000/adult – VND 1,460,000/children (4 – 12 years old)
- New Year Eve Dinner 31 December: VND 5,738,000/adult – VND 4,173,000/children (4 – 12 years old)

b) Surcharges for peak periods:

- A surcharge of VND 555,000 per room per night will be applied for peak periods: Christmas & New Year (22 December 2023 to 5 January 2024) and A surcharge of VND 1,380,000 per room per night for peak periods: Tet (10-17 Feb 2024) and Victoria Day (28 Apr -1 May 2024)
- A surcharge of VND 2,772,000 per Villa per night will be applied for peak periods: Christmas & New Year (22 December 2023 to 5 January 2024) and A surcharge of VND 5,560,000 per Villa per night for peak periods: Tet (10-17 Feb 2024) and Victoria Day (28 Apr -1 May 2024)

III. TERMS AND CONDITIONS:

Cancellation Policy:

PEAK SEASON (mentioned in Term II.b)		CONTRACT SEASON	
Notice Period	Cancellation Charges	Notice Period	Cancellation Charges
> 30 days	No charge	> 7 days	No charge
15-30 days	50 % charge	3 – 7 days	50 % charge
7-14 days	75 % charge		
< 7 days	100 % charge	< 3 days	100 % charge
No show	100 % charge	No show	100 % charge
Shortened Stay	100% charge	Shortened Stay	100% charge

CHECK-IN/CHECK-OUT TIME

The Resort’s official check-in time is from 14:00 hrs. and the check-out time is 11:00 hrs. Request for early check-in or late check-out should be made in advance in writing to the Resort's Sales Department or Reservation Office and subject to the Resort's reconfirmation of availability and condition.

PAYMENT

Credit cards accepted: American Express, Visa, Master Card, JCB and Diners Club or bank transfers

- Bank Name: **HD Bank – Danang Branch**
- Bank address: **74-76-78 Chi Lang, Hai Chau 2 Ward, Hai Chau District, Danang City**
- Account Name: **CÔNG TY CỔ PHẦN KHU DU LỊCH BẮC MỸ AN**
- Account Number: **0257-04-07-69-99999 (VND)**

Bookings should be sent to Reservation Department via email, or fax per the below details:

Email: reservation@furamavietnam.com Telephone: +84-236-3874-888 | Fax: +84-236-3847-192

103 – 105 Vo Nguyen Giap Street, Khue My Ward, Ngu Hanh Son District, Danang City, Vietnam

Tel.: 84-236-3847 333/888 * Fax: 84-236-3847 666

Email: reservation@furamavietnam.com * www.furamavietnam.com