



a culinary resort on one of the six most luxurious beaches in the world  
an ideal venue for conference and incentive planners

## FURAMA RESORT DANANG & FURAMA VILLAS DANANG DIRECT INBOUND RATES – TACTICAL OFFER 2024

### I. TACTICAL OFFER:

**Booking period:** new bookings made from 1<sup>st</sup> Apr 2024 to 30<sup>th</sup> Sep 2024

**Stay period:** from 1<sup>st</sup> Apr 2024 to 31<sup>st</sup> Mar 2025

FURAMA RESORT DANANG ROOM TYPE: (Rate in VND)	Room and Breakfast			Room, Breakfast & 60' Oil Massage		
	1 Apr 2024 to 31 May 2024	1 Jun 2024 to 2 Sep 2024	3 Sep 2024 to 31 Mar 2025	1 Apr 2024 to 31 May 2024	1 Jun 2024 to 2 Sep 2024	3 Sep 2024 to 31 Mar 2025
Garden Superior	4,580,000	4,990,000	4,580,000	5,980,000	6,390,000	5,980,000
Lagoon Superior	5,130,000	5,550,000	5,130,000	6,530,000	6,950,000	6,530,000
Ocean Studio Suite	6,100,000	6,520,000	6,100,000	7,540,000	7,920,000	7,540,000

FURAMA VILLAS DANANG ROOM TYPE: (Rate in VND)	Room and Breakfast			Room, Breakfast & 60' Oil Massage		
	1 Apr 2024 to 31 May 2024	1 Jun 2024 to 2 Sep 2024	3 Sep 2024 to 31 Mar 2025	1 Apr 2024 to 31 May 2024	1 Jun 2024 to 2 Sep 2024	3 Sep 2024 to 31 Mar 2025
1 Bedroom Pool Villa	10,600,000	11,700,000	10,600,000	12,000,000	13,100,000	12,000,000
2 Bedroom Pool Villa	11,980,000	13,060,000	11,980,000	14,780,000	15,860,000	14,780,000
3 Bedroom Pool Villa	13,880,000	14,960,000	13,880,000	18,080,000	19,160,000	18,080,000
4 Bedroom Beach Front - Pool Villa	32,660,000	32,660,000	32,660,000	38,260,000	38,260,000	38,260,000

#### Rates are inclusive of:

- Daily international buffet breakfast
- In-room welcome fruit upon arrival
- Welcome drinks upon check-in.
- Earn Sky point for SkyJoy's member
- Wireless internet in rooms and public areas
- Free entrance to 03 swimming pools, and Fitness Centre
- 20% discount on SPA service. Government tax and service charges included.

Extra bed /mattress (applicable to all ages): VND 1,380,000 including breakfast and extra bed (only mattress can be set up in villa type). Children's breakfast (4 – 12 years old): VND 330,000 sharing same existing bed with parents

#### Special offer for long stay

3 nights stay: complimentary afternoon tea (applicable to extra person and child)

4 nights stay: complimentary 60 minutes of body massage. **(Note: not combinable with afternoon tea)**

**Full board all-inclusive package** Adding a full board package including 12 hours free flow of local drink at VND 2,772,000 net per person per night:

- \* Single room: additional VND 2,772,000 net per room per night
- \* Double room: additional VND 5,544,000 net per room per night
- \* Triple room: additional VND 8,316,000 net per room per night
- \* Children 4-12 years old: additional VND 1,248,000 net per child per night

103 – 105 Vo Nguyen Giap Street, Khue My Ward, Ngu Hanh Son District, Danang City, Vietnam

Tel.: 84-236-3847 333/888 \* Fax: 84-236-3847 666

Email: reservation@furamavietnam.com \* [www.furamavietnam.com](http://www.furamavietnam.com)



a culinary resort on one of the six most luxurious beaches in the world  
an ideal venue for conference and incentive planners

An all-inclusive package including:

- Buffet breakfast: at Café Indochine restaurant from 6:30 to 10:30
- Lunch – set menu at Café Indochine restaurant or Ocean terrace restaurant (out-door) from 11.30 to 15.00
- Afternoon tea from 14.30 to 17.00 at Hai Van Lounge
- Dinner: set menu or seafood buffet at Café Indochine restaurant or set menu at Don Cipriani’s restaurant from 18.00 to 22.00
- Beverage: non-alcoholic drinks, local spirits and cocktails, Italian red and white wine
- Snacks at bars – popcorn, chips, peanuts
- Minibar in room – water, soft drinks and beer

**II. SURCHARGES:**

**a) Compulsory New Year Eve Dinner - Excluding beverage**

- Christmas Eve Dinner 24 December: VND 2,468,000 net adult – VND 1,553,000 net/children (4 – 12 years old)
- New Year Eve Dinner 31 December: VND 6,099,000 net/adult – VND 4,435,000 net/children (4 – 12 years old)

**b) Surcharges for peak periods:**

- A surcharge of VND 555,000 per room per night will be applied for peak periods: Victoria Day (28 Apr -1 May 2024), Christmas & New Year (22 December 2024 to 5 January 2025) and Tet (27 Jan 2025 to 2 Feb 2025).
- A surcharge of VND 2,772,000 per Villa per night will be applied for peak periods: Victoria Day (28 Apr -1 May 2024), Christmas & New Year (22 December 2024 to 5 January 2025) and Tet (27 Jan 2025 to 2 Feb 2025).

**III. TERMS AND CONDITIONS:**

Cancellation Policy:

PEAK SEASON (mentioned in Term II.b)		CONTRACT SEASON	
Notice Period	Cancellation Charges	Notice Period	Cancellation Charges
> 30 days	No charge	> 7 days	No charge
15-30 days	50 % charge	3 – 7 days	50 % charge
7-14 days	75 % charge		
< 7 days	100 % charge	< 3 days	100 % charge
No show	100 % charge	No show	100 % charge
Shortened Stay	100% charge	Shortened Stay	100% charge

**CHECK-IN/CHECK-OUT TIME**

The Resort’s official check-in time is from 14:00 hrs. and the check-out time is 11:00 hrs. Request for early check-in or late check-out should be made in advance in writing to the Resort's Sales Department or Reservation Office and subject to the Resort's reconfirmation of availability and condition.

**PAYMENT**

Credit cards accepted: American Express, Visa, Master Card, JCB and Diners Club or bank transfers

- Bank Name: **HD Bank – Danang Branch**
- Bank address: **191 Le Loi, Hai Chau 1 Ward, Hai Chau District, Danang City**
- Account Name: **CÔNG TY CỔ PHẦN KHU DU LỊCH BẮC MỸ AN**
- Account Number: **0257-04-07-69-99999 (VND)**

Bookings should be sent to Reservation Department via email, or fax per the below details:

Email: [reservation@furamavietnam.com](mailto:reservation@furamavietnam.com)

Telephone: +84-236-3874-888 | Fax: +84-236-3847-192

103 – 105 Vo Nguyen Giap Street, Khue My Ward, Ngu Hanh Son District, Danang City, Vietnam

Tel.: 84-236-3847 333/888 \* Fax: 84-236-3847 666

Email: reservation@furamavietnam.com \* [www.furamavietnam.com](http://www.furamavietnam.com)